

SCHEDULE X – HOURLY LABOR RATES

11-X-21415 Telecommunication Equipment & Services

Bidder: Alcatel-Lucent USA Inc.

Brand Line: _____

Bidder shall provide Schedule X reflecting its Hourly Labor Rates.
(Schedule X must include Hourly Labor Rates for installation of new equipment or services not under warranty as described in Section 3.2.8, Warranty or not under Post-warranty maintenance as described in Section 3.2.9 Post-warranty maintenance)
Labor rates may be provided for each type of labor (i.e., technician, custom development, project management, switch programming, professional services, etc.). If needed, additional pages may be provided by bidder for Schedule X. Additional Schedule X pages should include: type of labor, Bidder's Name and Brand Line as above.

Labor Rates for each type of labor must be provided for the following categories.

Type of Labor: Technician

	Hourly Rate (\$xx.xx)
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00AM to 5:00 PM ET.	A: \$ <u>165.00</u>
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01PM to 7:59AM ET, Friday, 5:01 PM to 11:59 PM	B: \$ <u>235.00</u>
Saturday – All Day	C: \$ <u>235.00</u>
Sunday --All Day	D: \$ <u>235.00</u>
Vendor Holiday – All Day	E: \$ <u>235.00</u>

Type of Labor: Design Engineering

	Hourly Rate (\$xx.xx)
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00AM to 5:00 PM ET.	A: \$ <u>190.00</u>
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01PM to 7:59AM ET,	B: \$ <u>270.00</u>

Friday, 5:01 PM to 11:59 PM

Saturday – All Day C: \$ __ 270.00 __

Sunday --All Day D: \$ __ 270.00 __

Vendor Holiday – All Day E: \$ __ 270.00 __

Type of Labor: __ Staging & Solution Configuration __

Hourly Rate (\$xx.xx)

Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00AM to 5:00 PM ET. A: \$ __ 170.00 __

Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01PM to 7:59AM ET, Friday, 5:01 PM to 11:59 PM B: \$ __ 240.00 __

Saturday – All Day C: \$ __ 240.00 __

Sunday --All Day D: \$ __ 240.00 __

Vendor Holiday – All Day E: \$ __ 240.00 __