## STATE OF NEW JERSEY MONTH AND YEAR-TO-DATE CASH COLLECTIONS

Fiscal Year 2021 - February 2021 versus 2020

(\$ Thousands)

| FEBRU        | FEBRUARY     |         | %                                    |    | FEBRUARY YTD* |    |            | %       | FY 2021 GBM    |
|--------------|--------------|---------|--------------------------------------|----|---------------|----|------------|---------|----------------|
| 2020         | 2021         | Change  |                                      |    | 2020          |    | 2021       | Change  | Growth Rate ** |
| 719,455      | 763,576      | 6.1%    | Sales                                |    | 6,111,284     |    | 6,379,386  | 4.4%    | 8.7%           |
| 60,742       | 75,640       | 24.5%   | Sales tax - energy tax receipts      |    | 166,034       |    | 188,650    | 13.6%   | 8.3%           |
| (58,883)     | (63,337)     | -       | Sales tax dedication                 |    | (473,762)     |    | (495,702)  | -       |                |
| 721,314      | 775,879      | 7.6%    | Net Sales Tax                        |    | 5,803,556     |    | 6,072,334  | 4.6%    |                |
| 34,489       | 88,612       | 156.9%  | Corporation Business (a)             |    | 2,049,968     |    | 2,060,294  | 0.5%    | (9.7%)         |
|              |              | -       | CBT - energy tax receipts            |    | 223           |    | 1,646      | 638.1%  | 92.4%          |
| 34,489       | 88,612       | 156.9%  | Net Corporation Business Tax         |    | 2,050,191     |    | 2,061,940  | 0.6%    |                |
| -            | 14,813       | -       | Business Alternative Income Tax (a)  |    | -             |    | 1,184,079  | -       |                |
| 28,934       | 28,133       | (2.8%)  | Motor Fuels                          |    | 277,562       |    | 244,975    | (11.7%) | (0.8%)         |
| 52,322       | 42,021       | (19.7%) | Motor Vehicle Fees (b)               |    | 192,662       |    | 122,648    | (36.3%) | 22.7%          |
| 23,897       | 26,142       | 9.4%    | Transfer Inheritance Tax             |    | 249,949       |    | 340,111    | 36.1%   | 46.3%          |
| 558          | 170          | (69.5%) | Estate Tax                           |    | 19,255        |    | 2,912      | (84.9%) | (87.1%)        |
| 265,793      | 213,373      | (19.7%) | Insurance Premium                    |    | 275,792       |    | 123,182    | (55.3%) | (19.3%)        |
| -            | -            | -       | Cigarette (c)                        |    | -             |    | -          | -       | 15.0%          |
| 128,400      | 132,127      | 2.9%    | Petroleum Products Gross Receipts    |    | 885,092       |    | 914,360    | 3.3%    | 7.4%           |
| -            | -            | -       | Capital Reserve                      |    | -             |    | -          | -       |                |
| (9,115)      | (1,035)      | 88.6%   | Corp. Banks & Financial Institutions |    | 233,842       |    | 47,129     | (79.8%) | (72.4%)        |
| (42)         | 84           | 300.0%  | Alcoholic Beverage Excise (d)        |    | 59,984        |    | 73,187     | 22.0%   | 19.9%          |
| 33,406       | 43,367       | 29.8%   | Realty Transfer                      |    | 240,665       |    | 285,888    | 18.8%   | 27.4%          |
| 2,594        | 1,903        | (26.6%) | Tobacco Products Wholesale Sales (c) |    | 15,880        |    | 18,773     | 18.2%   | 30.8%          |
|              |              | -       | Public Utility                       |    | 2             |    | 14         | 600.0%  | 22.2%          |
| \$ 1,282,550 | \$ 1,365,589 | 6.5%    | Total General Fund Revenues          | \$ | 10,304,432    | \$ | 11,491,532 | 11.5%   | 14.8%          |
|              |              |         |                                      |    |               |    |            |         |                |
| 1,184,205    | 1,281,609    | 8.2%    | Gross Income Tax (PTRF)              |    | 9,528,154     |    | 9,281,543  | (2.6%)  | (6.0%)         |
| 61,005       | 65,505       | -       | Sales tax dedication                 |    | 487,929       |    | 510,448    | -       |                |
| 1,245,210    | 1,347,114    | 8.2%    | Net Gross Income Tax (PTRF)          |    | 10,016,083    |    | 9,791,991  | (2.2%)  |                |
|              |              |         |                                      |    |               |    |            |         |                |
| 26,289       | 30,322       | 15.3%   | Casino Revenue                       |    | 190,129       |    | 209,379    | 10.1%   | 24.3%          |
|              |              |         |                                      |    |               |    |            |         |                |
| \$ 2,554,049 | \$ 2,743,025 | 7.4%    | Total Major Revenues                 | \$ | 20,510,644    | \$ | 21,492,902 | 4.8%    | 4.8%           |
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| \$ 76,306    | \$ 70,000    | (8.3%)  | Lottery (e)                          | \$ | 629,527       | \$ | 708,135    | 12.5%   |                |

- (a) P.L. 2019, C.320, created an elective "Pass-Through Entity Business Alternative Income Tax" effective beginning in October 2020 and listed as "Business Alternative Income Tax" above. This line item was previously included with the line item for "Corporation Business Tax". In the current report, revenues of \$27.968 million collected prior to December 2020 are now accounted for in the "Business Alternative Income Tax" line item.
- (b) Pursuant to P.L. 2003, C.13, \$332.0 million of FY 2021 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.
- (c) Pursuant to P.L. 2006, C.37, revenue collections of \$396.5 million from the Cigarette and Tobacco Products Wholesale Sales Tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 2004, C.69, \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.
- (d) Pursuant to P.L. 1990, C.41, and P.L 2009, C.71, \$33.0 million of Alcoholic Beverage Excise Tax collections are deposited in the Alcohol Education, Rehabilitation and Enforcement Fund and the Health Care Subsidy Fund, respectively.
- (e) Pursuant to P.L. 2017, C.98, the State Lottery Enterprise was contributed to certain State pension systems and the Lottery proceeds are no longer included in the State cash collections.
- \* Amounts are shown on an Accounting Fiscal Year 2021 basis beginning July 1, 2020.
- \*\* Projected annual growth rate is the change from the FY 2020 realized unaudited revenues to the 2021 Governor's Budget Message.